



Quick Start to Success!

7 Proven Steps to launching
a thriving Mitech Business

1. Get Started



NON-EXCLUSIVE SALES REPRESENTATIVE AGREEMENT

This Non-Exclusive Sales Representative Agreement (the "Agreement") is made and effective as of _____, 20____ ("Effective Date") by and between _____, (the "Representative") and **Mitech Partners, LLC**, located at 41 Peabody Street Nashville, TN 37210 (the

Complete the Sales Partner Agreement & Return to Mitech Operations

Email:

ac@mitechopportunity.com

Fax:

615-658-9269



2. Develop Proper Mindset

Ignorance on **FIRE**

is better than

Intelligence on **ICE**... so be Excited!

Have Long Term Thinking

This is a 2-5 year game plan for success

3. Make a List

List of Potential Customers

List of Potential Sales Partners

List should be no less than 100 people

(Business owners, IT Consultants, Webmaster, Sales Professionals, Stay-at-home parents, telecom reps, etc)

4. Know your Tools

MitechPartners.com/forms

PW: Mitech2013

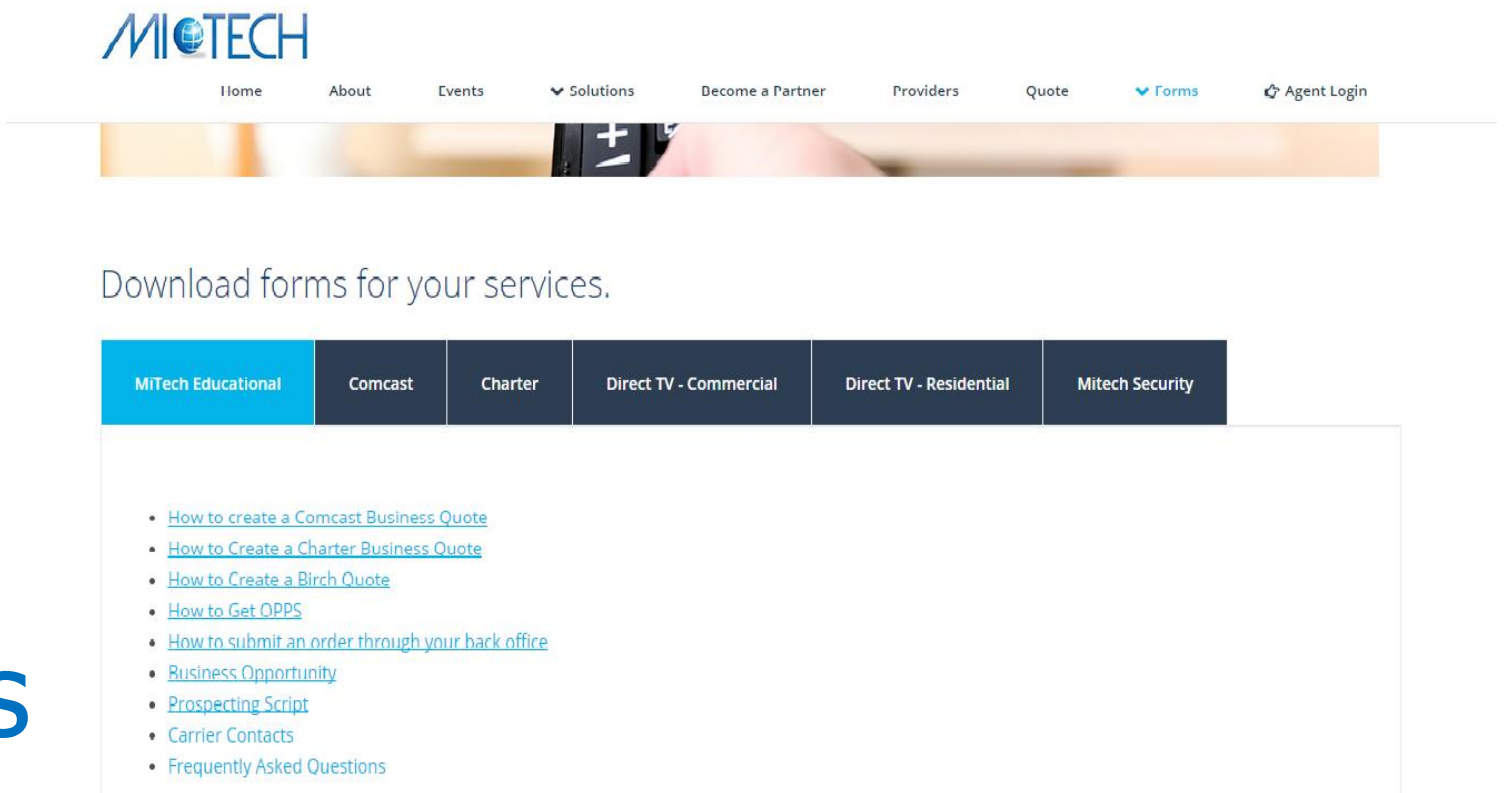
Docs:

Build Quotes

Submit Orders

Download Forms

Brochures and more



The screenshot shows the MitechPartners.com/forms website. At the top is the MITECH logo and a navigation menu with links for Home, About, Events, Solutions, Become a Partner, Providers, Quote, Forms, and Agent Login. Below the navigation is a banner image of a hand holding a calculator. The main heading reads "Download forms for your services." Below this is a horizontal menu with tabs for MiTech Educational, Comcast, Charter, Direct TV - Commercial, Direct TV - Residential, and Mitech Security. The Comcast tab is selected, displaying a list of documents:

- [How to create a Comcast Business Quote](#)
- [How to Create a Charter Business Quote](#)
- [How to Create a Birch Quote](#)
- [How to Get OPPS](#)
- [How to submit an order through your back office](#)
- [Business Opportunity](#)
- [Prospecting Script](#)
- [Carrier Contacts](#)
- [Frequently Asked Questions](#)

Become your own 1st Customer

WHY?

Earn Commission on your own service.

Learn how to submit an order.

You become a believer in the service.

Quick 1st Customer Options:

Residential Cable

Directv

Alarm Security

Business Internet (for business owners)



5. Contact your List

Have a Sense of Urgency

Slow and Steady does
not win the race

Warm Market vs Cold
Market



Warm Market: People you know

Can you do me a favor? I just started with a company offering telecom services from the major providers like Comcast and Directv. I can offer you great promos or a better deal you see on TV.

Would you [do me a favor](#) a try one of my services?

Warm Market: People you know

People you know will do you a favor.
But they don't want to be sold.

Lean on the relationship, not the service

Cold Market: People you don't Know

I'm with Mitech Partners. We help people and businesses save money on services like internet, phone and TV. Would you mind if I get your **email address** so I can send you a quote?

How many phone lines does your business have?

Cold Market: People you don't Know

Log contacts in your back office at
Mitechbiz.com

Email Quotes

Follow up in 1-2 days

As your funnel grows, so will your
customer base

6. Enroll Customers & Partners

Customers:

Learn how at

mitechpartners.com/forms

Partners:

Enroll at

mitechopportunity.com



7. Stay Plugged In

E-Newsletters

Webinars

Conference Calls

Road Shows

MiVision

MitechEvents.com



Repeat Process

We only do 2 things:

Get Customers

Get Customer Getters

Contact us for assistance:

877-780-1120 |

ac@mitechopportunity.com