

Hospitality

<p>Page 287</p>	<p>Hospitality Internet MRC Discount MRC Discount off Business Hospitality Internet Starter, Deluxe 75, and Deluxe 100 Plus with purchase of Hospitality Free To Guest Video. 3 or 5 Year Term Required.</p> <ul style="list-style-type: none"> • Starter (2 Modem): \$30 MRC Discount off rate card of \$99.95 for discounted rate of \$69.95 (50 rooms or less) • Deluxe 75: \$150 MRC Discount off rate card of \$399.95 for discounted rate of \$249.95 • Deluxe 100 Plus: \$150 MRC Discount off rate card of \$499.95 for discounted for rate of \$349.95
<p>Page 290</p>	<p>\$7 Per Room HD Video Hospitality Rate Back Pocket Offer (\$4 MRC Discount Off \$11 Rate Card) Central and West Hospitality Free To Guest (FTG) HD Video Service for \$7 per room, regularly \$11 per room with purchase of Hospitality Internet or Ethernet Service.</p> <ul style="list-style-type: none"> • 5 Year Term required • Hospitality Internet Deluxe 50 and Higher or Ethernet Required
<p>Page 291</p>	<p>\$9 Per Room HD Video Hospitality Rate Back Pocket Offer (\$2 MRC Discount Off \$11 Rate Card) Hospitality Free To Guest (FTG) HD Video Service for \$9 per room, regularly \$11 per room with purchase of Hospitality Internet or Ethernet Service.</p> <ul style="list-style-type: none"> • 5 Year Term required • Hospitality Internet Deluxe 50 and Higher or Ethernet Required
<p>Page 292</p>	<p>Hospitality: Business Trunk PRI + Hospitality Internet or FTG Video Bundles Multi-PRI pricing of \$100 off 1st PRI for rate of \$389 and \$200 off 2nd Full PRI for rate of \$289 with Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video.</p>
<p>Page 293</p>	<p>Hospitality: Business Trunk PRI Back Pocket Offer: Additional \$100 OFF 1ST Full PRI with HI D100+ or FTG Video Central and West Additional \$100 MRC Discount off 1st Full PRI, making a total of \$200 off the 1st Full PRI with Hospitality Internet D100+ or Hospitality FTG Video. Minimum 2 Year Term required.</p>
<p>Page 294</p>	<p>Hospitality: Business Trunk PRI Back Pocket Offer: Additional \$50 OFF 1ST Full PRI with HI D100+ or FTG Video Northeast Additional \$50 MRC Discount off 1st Full PRI, making a total of \$150 off the 1st Full PRI with Hospitality Internet D100+ or Hospitality FTG Video. Minimum 2 Year Term required.</p>

Hospitality Internet MRC Discount

OFFER DESCRIPTION:

MRC Discount off Business Hospitality Internet Starter, Deluxe 75, and Deluxe 100 Plus with purchase of Hospitality Free To Guest Video. 3 or 5 Year Term Required.

- Starter (2 Modem): \$30 MRC Discount off rate card of \$99.95 for discounted rate of \$69.95 (50 rooms or less)
- Deluxe 75: \$150 MRC Discount off rate card of \$399.95 for discounted rate of \$249.95
- Deluxe 100 Plus: \$150 MRC Discount off rate card of \$499.95 for discounted for rate of \$349.95

Back Pocket Option:

- Deluxe 50: \$100 MRC Discount off rate card of \$299.95 for rate of \$199.95

TIMING

LAUNCH DATE: 12/22/2013

EXPIRATION DATE: 7/31/2015

AVAILABILITY

DIVISION: All

REGIONS: All

SALES CHANNELS: BAE, EAE, National, Partner

NEW ACQUISITION BUSINESS RULES

- MRC Discount off Business Hospitality Internet Starter (2 Modem), Deluxe 75, and Deluxe 100 Plus with purchase of Hospitality Free To Guest Video.
 - Starter (2 Modem): \$30 MRC Discount for rate of \$69.95 (50 rooms or less)
 - Deluxe 75: \$150 MRC Discount for rate of \$249.95
 - Deluxe 100 Plus: \$150 MRC Discount for rate of \$349.95
- Minimum 3 Year Term required
- Purchase of Free To Guest Video Required (HD or SD)
- Only Hospitality Internet Starter (2 Modem), Deluxe 75 and Deluxe 100 Plus eligible for MRC Discount
- D75 and D100+ include 2 modems. No change to pricing or discounts if 2nd modem is declined.
- Back Pocket Option: Deluxe 50: \$100 MRC Discount for rate of \$199.95 (compensable revenue adjustments may apply)
- New Acquisition Only
- MRC Discount rolls to rate card at end of original term
- E-rate eligible prospects and customers excluded
- Taxes, Usage, Fees and Equipment are Extra

Hospitality Internet	HI Rate Card	HI Promo Discount	BI Promo Rate
Starter (2 Modem)	\$99.95	(\$30)	\$69.95
Deluxe 75	\$399.95	(\$150)	\$249.95
Deluxe 100+	\$499.95	(\$150)	\$349.95
Back Pocket Option			
Deluxe 50	\$299.95	(\$100)	\$199.95

Hospitality Internet MRC Discount

WORKBENCH PROMO CODES

<p>HI Starter (2 Modems) WORKBENCH PROMO CODE: HOSP:HIStarter-\$30</p> <p>PROMO DESCRIPTION: \$30 MRC Discount off Hospitality Internet Starter (2 modem solution)(\$99.95) for discounted rate of \$69.95. Purchase of Hospitality Free To Guest Video Required. MRC Discounts roll to rate card end of original term. Minimum 3 Year Term required, 5 year if HD FTG Video. 50 rooms or less locations. Taxes, Usage, Fees, Equip are Extra</p>	<p>HI Deluxe 75 WORKBENCH PROMO CODE: HOSP:HID75-\$150</p> <p>PROMO DESCRIPTION: \$150 MRC Discount off Hospitality Internet D75 (\$399.95) for discounted rate of \$249.95. Purchase of Hospitality Free To Guest Video Required. MRC Discounts roll to rate card end of original term. Minimum 3 Year Term required, 5 year if HD FTG Video. Taxes, Usage, Fees, Equip are Extra</p>
<p>HI Deluxe 100 Plus, WORKBENCH PROMO CODE: HOSP:HID100+-\$150</p> <p>PROMO DESCRIPTION: \$150 MRC Discount off Hospitality Internet D100+ (\$499.95) for discounted rate of \$349.95. Purchase of Hospitality Free To Guest Video Required. MRC Discounts roll to rate card end of original term. Minimum 3 Year Term required, 5 year if HD FTG Video. Taxes, Usage, Fees, Equip are Extra</p>	<p>BACK POCKET OPTION: HI Deluxe 50 WORKBENCH PROMO CODE: HOSP:HID50-\$100</p> <p>PROMO DESCRIPTION: \$100 MRC Discount off Hospitality Internet D50 (\$299.95) for discounted rate of \$199.95. Purchase of Hospitality Free To Guest Video Required. MRC Discounts roll to rate card end of original term. Minimum 3 Year Term required, 5 year if HD FTG Video. Taxes, Usage, Fees, Equip are Extra</p>

Hospitality Internet MRC Discount

BSC ORDER ENTRY

Hospitality Internet	Rate Card	Promo Discount	Promo Rate	Rate Code CSG	Discount Code CSG	Rate Code DST
Starter 1 modem	\$69.95	NA	NA	HSH18	NA	3+2
Starter 2 modem	\$99.95	(\$30)	\$69.95	HSH19	3 Year: #< 5 Year: 5\$	3 Year: 3-8 5 Year: 3.8
Deluxe 50	\$299.95	(\$100)	\$199.95	HSH20	3 Year: #= 5 Year: 6!	3 Year: 3-9 5 Year: 3.9
Deluxe 75	\$399.95	(\$150)	\$249.95	HSH21	3 Year: -7 5 Year: 6\$	3 Year: 3.1 5 Year: 3/1
Deluxe 100 Plus	\$499.95	(\$150)	\$349.95	HSH22	3 year: .A 5 Year: :/	3 Year: 3.2 5 Year: 3/2

**\$7 Per Room Free To Guest (FTG) HD Video Hospitality Rate Back Pocket Offer
(\$4 MRC Discount Per Room Off \$11 Rate Card)
(Central and West Division)**

OFFER DESCRIPTION:

Hospitality Free To Guest (FTG) HD Video Service for \$7 per room, regularly \$11 per room with purchase of Hospitality Internet or Ethernet Service.

- 5 Year Term required
- Hospitality Internet Deluxe 50 and Higher or Ethernet Required
- 65 Rooms or Greater Required with Q2Q



TIMING

LAUNCH DATE: Re-launch 12/22/2013
EXPIRATION DATE: 7/21/2015

BUSINESS RULES

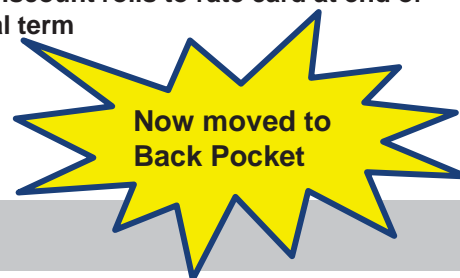
- Hospitality Free To Guest (FTG) HD Video Service for \$7 per room, regularly \$11 per room with purchase of Hospitality Internet (D50 and Higher) or Ethernet Service.
- 5 Year Term required
- Hospitality Internet Deluxe 50 and higher or Ethernet Required
- FTG HD Video required
- HDSTB does not have minimum room requirement
- Q2Q requires 65 rooms or greater
- New Acquisition Only – Cannot be a current Bulk Free to Guest video customer
- \$7 HD room rate rolls to rate card at end of original term
- Taxes, Usage, Equipment, Fees are extra
- E-Rate Eligible Prospects Excluded

AVAILABILITY

DIVISION: Central and West
REGIONS: ALL
SALES CHANNELS: Sr. BAE, EAE, NAM, Partner

Stack Options

- Can be stacked with Hospitality Internet MRC Discounts off Deluxe 75 or Deluxe 100 Plus.
 - Deluxe 75: \$150 MRC Discount for rate of \$249.95
 - Deluxe 100 Plus: \$150 MRC Discount for rate of \$349.95
 - Back Pocket: Deluxe 50: \$100 MRC Discount for rate of \$199.95 (compensable revenue adjustments may apply)
 - MRC Discount rolls to rate card at end of original term



WORKBENCH PROMO CODES

\$7 Hospitality FTG HD Video

WORKBENCH PROMO CODE: HOSP_\$7FTGHD

PROMO DESCRIPTION: \$7 per room Hospitality FTG HD Video, a \$4 MRC discount off rate card of \$11 per room. Minimum Deluxe 50 Hospitality Internet or Ethernet Required. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discount rolls to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

\$7 Hospitality FTG HD Video + \$150 off HI Deluxe 75

WORKBENCH PROMO CODE: HOSP_\$7FTGHD_HID75-\$150

PROMO DESCRIPTION: \$7 per room Hospitality FTG HD Video, a \$4 MRC discount off rate card of \$11 per room. \$150 MRC Discount off Hospitality Internet Deluxe 75 (\$399.95) for discounted rate of \$249.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

\$7 Hospitality FTG HD Video + \$150 off HI Deluxe 100 Plus

WORKBENCH PROMO CODE: HOSP_\$7FTGHD_HID100+-\$150

PROMO DESCRIPTION: \$7 per room Hospitality FTG HD Video, a \$4 MRC discount off rate card of \$11 per room. \$150 MRC Discount off Hospitality Internet Deluxe 100+ (\$499.95) for discounted rate of \$349.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

BACK POCKET

\$7 Hospitality FTG HD Video + \$100 off HI Deluxe 50

WORKBENCH PROMO CODE: HOSP_\$7FTGHD_HID50-\$100

PROMO DESCRIPTION: \$7 per room Hospitality FTG HD Video, a \$4 MRC discount off rate card of \$11 per room. \$100 MRC Discount off Hospitality Internet Deluxe 50 (\$299.95) for discounted rate of \$199.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

\$9 Per Room Free To Guest (FTG) HD Video Hospitality Rate Back Pocket Offer (\$2 MRC Discount Per Room Off \$11 Rate Card)

OFFER DESCRIPTION:

Hospitality Free To Guest (FTG) HD Video Service for \$9 per room, regularly \$11 per room with purchase of Hospitality Internet or Ethernet Service.

- 5 Year Term required
- Hospitality Internet Deluxe 50 and Higher or Ethernet Required
- 65 Rooms or Greater Required with Q2Q



TIMING

LAUNCH DATE: Re-launch 12/22/2013
EXPIRATION DATE: 7/21/2015

AVAILABILITY

DIVISION: All Divisions
REGIONS: All Regions
SALES CHANNELS: Sr. BAE, EAE, NAM, Partner

BUSINESS RULES

- Hospitality Free To Guest (FTG) HD Video Service for \$9 per room, regularly \$11 per room with purchase of Hospitality Internet (D50 and Higher) or Ethernet Service.
- 5 Year Term required
- Hospitality Internet Deluxe 50 and higher or Ethernet Required
- FTG HD Video required
- HDSTB does not have minimum room requirement
- Q2Q requires 65 rooms or greater
- New Acquisition Only – Cannot be a current Bulk Free to Guest video customer
- \$9 HD room rate rolls to rate card at end of original term
- Taxes, Usage, Equipment, Fees are extra
- E-Rate Eligible Prospects Excluded

Stack Options

- Can be stacked with Hospitality Internet MRC Discounts off Deluxe 75 or Deluxe 100 Plus.
 - Deluxe 75: \$150 MRC Discount for rate of \$249.95
 - Deluxe 100 Plus: \$150 MRC Discount for rate of \$349.95
 - Back Pocket: Deluxe 50: \$100 MRC Discount for rate of \$199.95 (compensable revenue adjustments may apply)
 - MRC Discount rolls to rate card at end of original term



WORKBENCH PROMO CODES

\$9 Hospitality FTG HD Video

WORKBENCH PROMO CODE: HOSP_9FTGHD

PROMO DESCRIPTION: \$9 per room Hospitality FTG HD Video, a \$2 MRC discount off rate card of \$11 per room. Minimum Deluxe 50 Hospitality Internet or Ethernet Required. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discount rolls to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

\$9 Hospitality FTG HD Video + \$150 off HI Deluxe 75

WORKBENCH PROMO CODE: HOSP_9FTGHD_HID75-\$150

PROMO DESCRIPTION: \$9 per room Hospitality FTG HD Video, a \$2 MRC discount off rate card of \$11 per room. \$150 MRC Discount off Hospitality Internet Deluxe 75 (\$399.95) for discounted rate of \$249.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

\$9 Hospitality FTG HD Video + \$150 off HI Deluxe 100 Plus

WORKBENCH PROMO CODE: HOSP_9FTGHD_HID100+-\$150

PROMO DESCRIPTION: \$9 per room Hospitality FTG HD Video, a \$2 MRC discount off rate card of \$11 per room. \$150 MRC Discount off Hospitality Internet Deluxe 100+ (\$499.95) for discounted rate of \$349.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

BACK POCKET

\$9 Hospitality FTG HD Video + \$100 off HI Deluxe 50

WORKBENCH PROMO CODE: HOSP_9FTGHD_HID50-\$100

PROMO DESCRIPTION: \$9 per room Hospitality FTG HD Video, a \$2 MRC discount off rate card of \$11 per room. \$100 MRC Discount off Hospitality Internet Deluxe 50 (\$299.95) for discounted rate of \$199.95. Minimum 65 room location required with Q2Q. 5 Year Term required. MRC Discounts roll to rate card at end of original term. Taxes, Usage, Equipment, Fees are extra

HOSPITALITY: Business Trunk PRI + Hospitality Internet or FTG Video Bundles

Multi-PRI pricing of \$100 off 1st PRI for rate of \$389 and \$200 off 2nd Full PRI for rate of \$289 with Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video.

TIMING

LAUNCH DATE: 2/22/2014

EXPIRATION DATE: 7/21/2015

AVAILABILITY

DIVISION: All Divisions

REGIONS: All Regions

SALES CHANNELS: Sr. BAE, EAE, Partner

Multi PRI Pricing

# Channels	HI Tier	1 st PRI	2 nd PRI
Full PRI (23 Channels)	Hospitality Internet D50 or higher OR FTG Video	\$389	\$289
Fractional PRI (6 Channels)	Hospitality Internet D50 or higher OR FTG Video	\$349 (Rate Card)	\$349 (Rate Card)

BUSINESS RULES

- Multi-PRI pricing of \$100 off 1st PRI for rate of \$389 and \$200 off 2nd Full PRI for rate of \$289
- Minimum 2 Year Term required (3 Year term if stack of Back Pocket Offers)
- New Acquisition and Retention Only
- Requires Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video
- Business Trunk PRI MRC Discounts roll to rate card at end of original term
- Available to Account Managers and Retention for Renewals
- Taxes, Usage, Fees and Equipment are extra
- E-rate eligible prospects and customers excluded

Back Pocket Stack Options

- Standard Installation Waiver, compensable revenue adjustments may apply
 - Expedited orders Excluded

<p>Hosp Internet D50 or higher + 1 Full PRI WORKBENCH PROMO CODE: Hosp_1FullPRI</p> <p>PROMO DESCRIPTION: \$100 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$389. Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra.</p>	<p>Hosp Internet D50 or higher + 2 Full PRI WORKBENCH PROMO CODE: Hosp_2FullPRI</p> <p>PROMO DESCRIPTION: \$300 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$678. Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra.</p>
<p>Hosp Internet D50 or higher + 1 Full PRI + Install Waived WORKBENCH PROMO CODE: Hosp_1FullPRI_WVI</p> <p>PROMO DESCRIPTION: \$100 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$389. Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra</p>	<p>Hosp Internet D50 or higher + 1 Full PRI + Install Waived WORKBENCH PROMO CODE: Hosp_2FullPRI_WVI</p> <p>PROMO DESCRIPTION: \$300 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$678. Hospitality Internet Deluxe 50 or higher OR Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra</p>

HOSPITALITY: Business Trunk PRI Back Pocket Offer:
Additional \$100 OFF 1ST Full PRI with HI D100+ or FTG Video
(Central and West Division)

Additional \$100 MRC Discount off 1st Full PRI, making a total of \$200 off the 1st Full PRI with Hospitality Internet Internet D100+ or Hospitality FTG Video. Minimum 2 Year Term required.

TIMING

LAUNCH DATE: 2/22/2014
EXPIRATION DATE: 7/21/2015

AVAILABILITY

DIVISION: Central and West
REGIONS: All Regions
SALES CHANNELS: Sr. BAE, EAE, Partner

Multi PRI Pricing + \$100 BPO

# Channels	Hospitality Internet	1 st PRI + BPO	2 nd PRI
Full PRI (23 Channels)	Deluxe 100+	\$289	\$289
Fractional PRI (6 Channels)	Deluxe 100+	\$349 (Rate Card)	\$349 (Rate Card)

BUSINESS RULES

- Additional \$100 MRC Discount off 1st Full PRI, making a total of \$200 off the 1st Full PRI with Hospitality Internet D100+ or Hospitality FTG Video
- 3 Year Term required
- New Acquisition and Retention Only
- Hospitality Internet Internet Deluxe 100+ Required or Hospitality FTG Video
- Business Trunk PRI MRC Discounts roll to rate card at end of original term
- Available to Account Managers and Retention for Renewals
- Taxes, Usage, Fees and Equipment are extra
- Compensable Revenue Adjustments may apply
- E-rate eligible prospects and customers excluded

Back Pocket Stack Options

- Standard Installation Waiver, compensable revenue adjustments may apply
 - Expedited orders Excluded

<p>Hosp Internet D100 Plus + 1 Full PRI + \$100 BPO WORKBENCH PROMO CODE: HospC/W_1FullPRIBP</p> <p>PROMO DESCRIPTION: \$200 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$289. Deluxe 100+ Hospitality Internet or Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra.</p>	<p>Hosp Internet D100 Plus + 1 Full PRI + \$100 BPO WORKBENCH PROMO CODE: HospC/W_2FullPRIBP</p> <p>PROMO DESCRIPTION: \$400 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$578. Deluxe 100+ Hospitality Internet or Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra.</p>
<p>Hosp Internet D100 Plus + 1 Full PRI + \$100 BPO Install Waived, 3 Year Term required WORKBENCH PROMO CODE: HospC/W_1FullPRIBP_WVI</p> <p>PROMO DESCRIPTION: \$200 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$289. Deluxe 100+ Hospitality Internet or Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. 3 Year Term required. Taxes, Usage Fees and Equip Extra.</p>	<p>Hosp Internet D100 Plus + 1 Full PRI + \$100 BPO Install Waived, 3 Year Term required WORKBENCH PROMO CODE: HospC/W_2FullPRIBP_WVI</p> <p>PROMO DESCRIPTION: \$400 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$578. Deluxe 100+ Hospitality Internet or Hospitality FTG Video required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. 3 Year Term required. Taxes, Usage Fees and Equip Extra.</p>

**HOSPITALITY: Business Trunk PRI Back Pocket Offer:
Additional \$50 OFF 1ST Full PRI with HI D100+ or FTG Video
(Northeast)**

Additional \$50 MRC Discount off 1st Full PRI, making a total of \$150 off the 1st Full PRI with Hospitality Internet Internet D100+ or Hospitality FTG Video. Minimum 2 Year Term required.

TIMING

**LAUNCH DATE: 2/22/2014
EXPIRATION DATE: 7/21/2015**

AVAILABILITY

**DIVISION: Northeast
REGIONS: All Regions
SALES CHANNELS: Sr. BAE, EAE, Partner**

Multi PRI Pricing + \$50 BPO

# Channels	Hospitality Internet	1 st PRI + BPO	2 nd PRI
Full PRI (23 Channels)	Deluxe 100+	\$339	\$289
Fractional PRI (6 Channels)	Deluxe 100+	\$349 (Rate Card)	\$349 (Rate Card)

BUSINESS RULES

- Additional \$50 MRC Discount off 1st Full PRI, making a total of \$150 off the 1st Full PRI with Hospitality Internet D100+ or Hospitality FTG Video
- 3 Year Term required
- New Acquisition and Retention Only
- Hospitality Internet Internet Deluxe 100+ Required or Hospitality FTG Video
- Business Trunk PRI MRC Discounts roll to rate card at end of original term
- Available to Account Managers and Retention for Renewals
- Taxes, Usage, Fees and Equipment are extra
- Compensable Revenue Adjustments may apply
- E-rate eligible prospects and customers excluded

Back Pocket Stack Options

- Standard Installation Waiver, compensable revenue adjustments may apply
 - Expedited orders Excluded

<p>Hosp Internet D50 or higher + 1 Full PRI + \$50 BPO WORKBENCH PROMO CODE: HospNED_1FullPRIBP-\$50</p> <p>PROMO DESCRIPTION: \$150 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$339. Deluxe 100+ Hospitality Internet or Hospitality FTG Video Required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra</p>	<p>Hosp Internet D50 or higher + 2 Full PRI + \$50 BPO WORKBENCH PROMO CODE: HospNED_2FullPRIBP-\$50</p> <p>PROMO DESCRIPTION: \$350 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$628. Deluxe 100+ Hospitality Internet or Hospitality FTG Video Required. PRI MRC Discount rolls to rate card at end of original term. Minimum 2 Year Term required. Taxes, Usage Fees and Equip Extra.</p>
<p>Hosp Internet D50 or higher + 1 Full PRI + \$50 BPO Install Waived, 3 Year Term required WORKBENCH PROMO CODE: HospNED_1FullPRIBP-\$50_WVI</p> <p>PROMO DESCRIPTION: \$150 MRC Discount off 1 Full (23 Channel) Business Trunk PRI for a reduced rate of \$339. Deluxe 100+ Hospitality Internet or Hospitality FTG Video Required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. 3 Year Term required. Taxes, Usage Fees and Equip Extra.</p>	<p>Hosp Internet D50 or higher + 1 Full PRI + \$50 BPO Install Waived, 3 Year Term required WORKBENCH PROMO CODE: HospNED_2FullPRIBP-\$50_WVI</p> <p>PROMO DESCRIPTION: \$350 total MRC Discount off 2 Full (23 Channels each) Business Trunk PRI for a reduced rate of \$628. Deluxe 100+ Hospitality Internet or Hospitality FTG Video Required. PRI MRC Discount rolls to rate card at end of original term. Standard Installation Waived, expedited orders excluded. 3 Year Term required. Taxes, Usage Fees and Equip Extra.</p>