

Hospitality Free to Guest Video (In-Room)

Video Service	Monthly Charge
Digital Standard	\$8 per Room
HD Standard	\$11 per Room
HBO	\$3.50 per Room
Showtime	\$3.50 per Room

CPE	Monthly Rate
DTA	\$0.95 per Room
HD-DTA	\$0.95 per Room
DSTB	\$2.20 per Room
HD-STB	\$2.20 per Room

CPE	Monthly Rate
mini-mDTA	\$75 per Hotel
mDTA	\$200 per Hotel
Q2Q	\$285 per Hotel

Business Class Public View Video (Bar/Restaurant/Fitness)

Package	Channels	Price
Basic (BR0)	Up to 35	\$29.95 / Mo.
Digital Variety (BR1.5)	Up to 65	\$54.95 / Mo.
Digital Standard (BR2)	Up to 80	\$84.95 / Mo.
Digital Deluxe (BR3)	Up to 150	\$109.95 / Mo.
Sports & Entertainment Deluxe (BR5)	Over 150	\$189.95 / Mo.

Outlet Type	Up to 8	9+
Analog	\$9.95 ea. / Mo.	\$5.95 ea. / Mo.
DTA		
Digital STB	\$12.95 ea. / Mo.	\$8.95 ea. / Mo.
HD STB		

mDTA at \$450/month + \$750 installation fee up to 100 outlets; mini-mDTA at \$200/month + \$450 installation fee up to 50 outlets

Business Class Private View Video (Lobby/Conference Room/Break Room)

Package	Channels	Video Plus	Stand-alone
Basic (C0)	Up to 35	\$4.95 / Mo	\$24.95 / Mo.
Select (C0.5)	Up to 50	\$14.95 / Mo.	\$34.95 / Mo.
Variety (C1.5)	Up to 65	\$29.95 / Mo.	\$44.95 / Mo.
Standard (C2)	Up to 80	\$59.95 / Mo.	\$74.95 / Mo.
Preferred (C3)	Up to 150	\$74.95 / Mo.	\$89.95 / Mo.

Outlet Type	Private
Analog	\$9.95 ea. / Mo.
DTA	
DSTB	
HD STB	\$9.95 ea. / Mo. + \$5 equip. fee

mDTA at \$450/month + \$750 installation fee up to 100 outlets; mini-mDTA at \$200/month + \$450 installation fee up to 50 outlets

Hospitality Voice

Product	Voice Plus	Stand-alone Price	Equipment
Full Feature phone line*	\$39.95 / Mo.	\$59.95 / Mo.	EMTA @ Rate Card Price
Basic Line (sold as 2 nd line +)	\$24.95 / Mo.		
Toll Free	\$5.00 / Mo.		N/A
Voicemail	\$5.00 / Mo.		N/A

**No volume discounts on full featured and basic lines; \$29.95 activation fee applies on every full featured and basic line.*

Hospitality PRI

Product	Description	Price	Transport
Fractional PRI	6 – 15 Channels	\$349 / Mo.	Over Coax
Full PRI	16 – 23 Channels	\$489 / Mo.*	Over Coax
Full PRI	16 – 23 Channels	\$489 / Mo.*	Over Fiber
Additional Channels	\$14 Per Additional Channel / Mo.		

**Starting rate with additional full PRI increments available.*

Hospitality VoiceEdge

Lines*

Product	Monthly Rate	On-Time Fee
5 Lines or Less	\$34.95 per Line	\$29.95
6 – 24 Lines	\$29.95 per Line	\$29.95
25+ Lines	\$24.95 per Line	\$29.95

**Local & Domestic Long Distance Included; Toll-Free or Intl Usage charges may apply.*

Seats

Product	Monthly Rate	One-Time Fee
Standard: 1-50 Seats	\$14.95 per Seat	\$9.95
Standard: 51+ Seats	\$9.95 per Seat	\$9.95
Unified Communication: 1-50 Seats	\$19.95 per Seat	\$9.95
Unified Communication: 51+ Seats	\$14.95 per Seat	\$9.95

See the VoiceEdge Rate Card for additional pricing on CPE, On-Site Training, Installation Fees and other Add-On Services.

Hospitality Internet

Product	Speed	Price	Equipment
Starter – 1 modem*	16/3	\$69.95 / Mo.	1 D3 Gateway modem
Starter – 2 modems*	16/3	\$99.95 / Mo.	2 D3 Gateway modems
Deluxe**	50/10	\$299.95 / Mo.	
Deluxe 75**	75/15	\$399.95 / Mo.	
Deluxe 100+**	100/20	\$499.95 / Mo.	

*Only available to properties with 50 or less guest rooms; **Additional promotional rates are available

Hospitality Ethernet

EDI

Bandwidth	3 Year Term*	5 Year Term*	Equipment
10M + (10M Increments)	\$1,095 / Mo.	\$986 / Mo.	Metro-E CPE
100M + (100M Increments)	\$2,495 / Mo.	\$2,246 / Mo.	
1G + (1G Increments)	\$8,945 / Mo.	\$8,051 / Mo.	

* Starting rate with additional 10M, 100M and 1G Increments available; Current standard Installation Fee (NRC) of \$1,000 is applicable for EDI orders at any bandwidth. Additional construction charges may be required.

EPL, EVPL & ENS – OnNet Port Pricing

Port Speed	3 Year Term*	5 Year Term*	Installation (NRC)	Equipment
10/100 Mbps	\$150 / Mo.	\$135 / Mo.	\$500	Metro-E CPE
GigE	\$650 / Mo.	\$585 / Mo.	\$3,000	
10 GigE	\$2,000 / Mo.	\$1,800 / Mo.	\$5,000	

* Starting rate with additional 10M, 100M and 1G Increments available; Additional construction charges may be required.

EPL – Ethernet Virtual Circuit Pricing

Bandwidth	3 Year Term*			5 Year Term*		
	Basic	Priority	Premium	Basic	Priority	Premium
10M + (10M Increments)	\$420 / Mo.	\$480 / Mo.	\$560 / Mo.	\$378 / Mo.	\$432 / Mo.	\$504 / Mo.
100M + (100M Increments)	\$990 / Mo.	\$1,140 / Mo.	\$1,310 / Mo.	\$891 / Mo.	\$1,026 / Mo.	\$1,179 / Mo.
1G + (1G Increments)	\$1,860 / Mo.	\$2,000 / Mo.	\$2,310 / Mo.	\$1,674 / Mo.	\$1,800 / Mo.	\$2,079 / Mo.

* Starting rate with additional 10M, 100M and 1G Increments available

EVPL & ENS – Ethernet Virtual Circuit Pricing

Bandwidth	3 Year Term*			5 Year Term*		
	Basic	Priority	Premium	Basic	Priority	Premium
10M + (10M Increments)	\$520 / Mo.	\$550 / Mo.	\$570 / Mo.	\$468 / Mo.	\$495 / Mo.	\$513 / Mo.
100M + (100M Increments)	\$1,200 / Mo.	\$1,310 / Mo.	\$1,450 / Mo.	\$1,080 / Mo.	\$1,179 / Mo.	\$1,305 / Mo.
1G + (1G Increments)	\$2,010 / Mo.	\$2,530 / Mo.	\$3,110 / Mo.	\$1,809 / Mo.	\$2,277 / Mo.	\$2,799 / Mo.

* Starting rate with additional 10M, 100M and 1G Increments available